

27 February 1964
Refer to: P63-171-2

25X1 [redacted]
Washington, D. C.

25X1 Subject: [redacted] Proposal P63-171-2

Gentlemen:

25X1 In view of a recent conference held at your facility on February 14, [redacted]
25X1 [redacted] is pleased to submit herewith a proposal
for a Vertical Reference Unit and Photo Recorder for your evaluation.
25X1 Present at this conference were your Messrs. [redacted]
[redacted]

The recording vertical reference system as proposed is intended for use in a high performance airborne vehicle equipped with a complement of photographic cameras. Further, [redacted] will assume the responsibility of the installation of this system into the vehicle which will include all interconnecting cabling, mounting and technical liaison with the user. At such time when it is convenient for the customer to specifically state these or other conditions, this proposal will be amended to include the cost for this effort.

We submit the following cost proposal for the following:

<u>ITEM</u>	Vertical Reference Unit and Photo Recorder
1. Cost	a) Vertical Reference Unit, one unit
	b) Photo Recorder, one unit
	Total
	Each additional system

- continued -

Declass Review by NGA.

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2. **Delivery** 8 mo ARO, each additional system bi-monthly thereafter
3. **Contract** Fixed Price
4. **Validity** 90 days
5. **F. O. B. Inspection and Acceptance**

25X1

If any clarification or information is required please contact the undersigned
 Liaison Engineer.

25X1

Very truly yours,

25X1

Director of Marketing

RAL:RJK:ja
Encl.